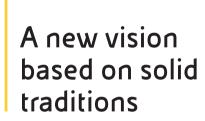
# Versalis e ® SPECIALTY OILFIELD CHEMICALS

versalis

Excellence in oilfield products





Versalis enables oil companies to produce more, better, and through sustainable processes, by supplying best in class, tailor-made products and services.

# About us

With its dedicated team of oilfield professionals, Versalis leverages its R&D, production capabilities and long-term experience in the petrochemical industry to offer the oil and gas industry comprehensive solutions.

# The Versalis Specialty Oilfield Chemicals portfolio is a

comprehensive range of production chemicals, additives for drilling, cementing and workover fluids, and treatments for well intervention in general.



## Our values

We give the utmost importance to the long-term partnerships we have with our customers.

We offer them cutting-edge chemistry, responsive service and QHSE attitude, thanks to our people's experience and to our ever-growing expertise in serving all areas of operations. More specifically:

# Health and environmental safety

Versalis believes HSE is top priority. Our goal is to keep our people, our partners and the environment where we work safe and healthy. Rigorous procedures and checks ensure compliance with all national and international HSE requirements, in a context that thoroughly fosters sustainability, business ethics and social accountability. Furthermore, all Versalis offices and production plants comply with advanced occupational health and safety standards OHSAS 18001, environmental management standards ISO 14001, and certified quality systems in line with ISO 9001. Find

### Performance

We strive to enhance production, reduce downtime and lower the total cost of operations

# Quality

A certified quality system, combined with stringent
quality control measures, guarantee that Versalis e®
products exceed our customers' expectations and
conform to all regulation and quality standards

# Sustainability

In order to reduce the environmental impact of its products as much as possible, Versalis is continuously developing new formulations to decrease toxicity and improve on biodegradability and bioaccumulation issues. In the case of specific environmental requirements, Versalis provides formulas in compliance with the laws or protocols applied locally (i.e. CEFAS certification based on HOCNF according to OSPAR recommendation).

# Specialty Oilfield Chemicals tailored for:

A problem-solving

from Fni's

experience and

background.

approach for oilfield

applications, stemming

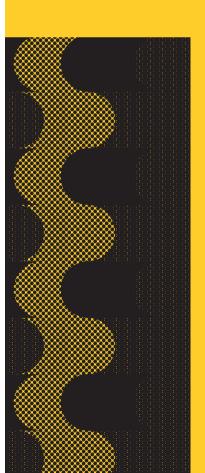
- oil & gas production
- drilling & completion
- well intervention

# Maximize production

# Preserve asset integrity

# Avoid unnecessary expenses





Our business model is founded on:

- direct cooperation and partnerships with chemical producers and formulators in order to deliver bestin-class products with competitive costs;
- an open innovation R&D network, allowing us to problem solve fast and effectively and to develop new products on demand;
- efficient worldwide logistics, delivering to oilfields in any area of operation, granting top customized service also in partnership with local companies;
- the establishment of new laboratory facilities that employ local manpower under the guarantee of Versalis's know-how, training and supervision;
- field services designed in order to bring innovation, optimization and savings to operating companies and harness the potential of local people and companies;
- complete operation supervision and control with a dedicated Operation Manager on site.





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